



## Granite School District Purchasing Department Contract Summary

Contract #: Multiple

Item: School Yearbook Publication Services

**Purpose:** To provide Granite School District school yearbook publication services at a discounted price through State of Utah contracts.

**Effective Dates:** Contract Start: Oct 16, 2023  
Contract Expiration: Oct 16, 2028

	Sales Contact	Phone	Email
Bell Photographer	Nate Bell	(801)-678-8883	<a href="mailto:nate@bellphoto.com">nate@bellphoto.com</a>
Entourage Imaging Inc DBA Entourage Yearbooks	Melinda Tuikolovatu	(801)-864-0090	<a href="mailto:melinda.tuikolovatu@entourageyearbooks.com">melinda.tuikolovatu@entourageyearbooks.com</a>
Hansen Scholastics Inc DBA The Campus Studio	Shelly Hansen	(801)-546-1008	<a href="mailto:orders@TheCampusStudio.com">orders@TheCampusStudio.com</a>
Herff Jones, LLC	Scott Wolters	(801)-592-5776	<a href="mailto:rswolters@varsity.com">rswolters@varsity.com</a>
Jostens, Inc	Kathy Berger	(507)-455-6101	<a href="mailto:bids@jostens.com">bids@jostens.com</a>
San Juan Recognition Inc DBA Intermountain Scholastic	Jim North	(512)-496-7097	<a href="mailto:jim@jknorth.net">jim@jknorth.net</a>
Shutterfly Lifetouch Llc	Peter Parker	(801)-676-0310	<a href="mailto:peter.parker@lifetouch.com">peter.parker@lifetouch.com</a>
Walsworth Publishing Company Ic	Thorun Henning	816-805-7775	<a href="mailto:Thorun.Henning@walsworth.com">Thorun.Henning@walsworth.com</a>

	Vendor Number	Company Website	Contract Number
Bell Photographer	113127	<a href="http://www.bellphoto.com">www.bellphoto.com</a>	MA4309
Entourage Imaging Inc DBA Entourage Yearbooks	168255	<a href="http://www.entourageyearbooks.com">www.entourageyearbooks.com</a>	MA4320
Hansen Scholastics Inc DBA The Campus Studio	132628	<a href="http://www.thecampusstudio.com">www.thecampusstudio.com</a>	MA4310
Herff Jones, LLC	153593	<a href="http://www.herffjones.com">www.herffjones.com</a>	MA4311
Jostens, Inc	006249	<a href="http://www.jostens.com">www.jostens.com</a>	MA4312
San Juan Recognition Inc DBA Intermountain Scholastic			MA4313
Shutterfly Lifetouch Llc		<a href="http://www.shutterfly.com">www.shutterfly.com</a>	MA4314
Walsworth Publishing Company Ic	169015	<a href="http://www.walsworth.com">www.walsworth.com</a>	MA4315

### Best Value Determination

These are multiple award contracts. Please compare all contracts before making a purchasing decision. Schools will utilize a best value determination when evaluating and selecting products and services awarded. Schools may employ best value determinations and may take into consideration the vendor's ability to meet requirements which may include, but is not limited to: cost, ability to customize, delivery, or quality. The determination is to be written by the individual tasked with making a selection and is to be signed by the administrator of the school. A copy of the best value determination is to be kept with the purchase documents.

### Agreements

Agreements with a chosen service provider may not obligate the school or district beyond one school year. Please reference Fiscal Policy Section 7.C.3.

### **Parent/Guardian Ordering of Picture Services**

It is allowable for your service provider to provide a web based ordering and payment tool for the student's parent/guardian to order through. The pricing on the web page should match the agreement pricing for your school and should be verified by the school.

### **Sales Tax**

As a reminder, because the purchase of pictures is an optional fee, state sales tax is to be collected by the entity receiving payment.

- If the payment is from the parent/guardian directly to the company, then the company is responsible for collecting and remitting the sales tax.
- If the payment is made from the parent/guardian to the school, then the school is responsible for collecting and remitting the sales tax.
- The sales tax is to be included in the price of the product/service and may not exceed the fee caps established in board policy.

### **Incentives**

Incentives (free products or equipment) shall not be considered in your best value determination. If items are provided by a vendor they are to be utilized in the school or may be given away to students, but may never be received for the personal use of any employee of the district. If items are received a document shall be included in the purchasing documents that list the items and how they were properly treated.

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All contracts can be viewed in their entirety on the State of Utah Purchase page.

State of Utah Purchasing Contract

Page: <http://purchasing.utah.gov/purchasing/statecontractsearch.html>

### **Purchasing Contact Information**

**Buyer:** Angela Pontius

**Phone:** 385-646-4552

**E-mail:** [alpontius@graniteschools.org](mailto:alpontius@graniteschools.org)

\*If you have any questions please don't hesitate to call or e-mail.\*